

MEETING YOUR ATTORNEY

What to look for in an attorney:

- Experience in helping farmers – references from other farmers.
- Willing to sometimes say they don't know.
- Trustworthiness.
- Reliability — meets deadlines.
- Clear about the work to be done and the cost.

*From the Farmers' Guide to Minnesota Lending Law
March 1996*

What to take when you visit the attorney:

- Title
- Legal notices
- Assessments
- Other asset values for the estate (net worth)
- Agreements in place
 - Operating agreements
 - Partnerships
 - Buy-sell agreements
 - Demand mortgages
 - Trusts
 - Liability documents; i.e., mortgages, conditional sales contracts
- Capital Gains
 - Exemption claimed to date
 - What property is owned
- What your accountant is doing
- Present will

*Adapted from Strategies For Your Family Farm Transfer
Manitoba Agricultural Training Project
Canada-Manitoba Farm Management Program*